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## **CPCU SOCIETY WILL REVEAL INSURANCE COVERAGE ‘GRAY’ AREAS**

### **Impact of 12 External Factors Will Be Focus of Englewood, Colo., Workshop**

**MALVERN, Pa., Jan. 25, 2011** — Determining coverage would be easy if everything were in black and white. But coverage issues are not always as they seem from the policy language. Insurance professionals need to know how external factors can impact insurance coverage and lead to “gray areas.”

On **Tuesday, Feb. 15, 2011**, the CPCU Society’s Colorado Chapter will present “**The Dirty Dozen — Twelve External Factors Impacting Insurance Contracts,**” at Fleming’s Steakhouse and Wine Tasting Bar, 191 Inverness Drive West, Englewood. Insurance consultant **Mary King Barbieri, CPCU, ASLI, ARM**, who has more than 30 years’ experience in the insurance industry, will be the instructor.

“The Dirty Dozen” will be held from 1–4:35 p.m. MST, with registration at 12:30–1 p.m. MST. Attendees will examine 12 factors external to the insurance contract that must be considered when analyzing coverage afforded by a policy contract. They will also examine recent court cases to see how the courts’ interpretations can impact contractual language.

The workshop is approved for four (4) continuing education (CE) credits in the states of Colorado and Wyoming. CPCUs will be awarded four (4) continuing professional development (CPD) points for the workshop.

The cost is \$89 for CPCU Society members and \$99 for nonmembers. The registration fee includes all workshop materials and refreshments.

To register and obtain a detailed content description, go to the CPCU Society’s website, [www.cpcusociety.org](http://www.cpcusociety.org).

### **About the Society**

*The CPCU Society is a community of credentialed insurance professionals who promote excellence through ethical behavior and continuing education. The Society’s nearly*

*28,000 members hold the Chartered Property Casualty Underwriter (CPCU®) designation, which requires passing eight rigorous undergraduate- and graduate-level examinations, meeting experience requirements, and agreeing to be bound by a strict code of professional conduct. The CPCU designation is conferred by The Institutes.*

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